

## Robin Decker | National Client Manager

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### Professional Summary:

Ms. Decker is a National Client Manager in EFI's Wilmington, Massachusetts office. With over 30 years of experience in the environmental engineering and consulting field, Ms. Decker is a seasoned business development professional and client service manager. She has extensive experience managing long-term task order contracts for public and private sector clients, requiring the coordination and commitment of company resources and careful attention to specific client scopes of work and procedural requirements. She also manages select national real estate, industrial clients and government client, managing the proposal process for multi-site portfolios requiring coordination with EFI's 40 national offices and senior review for uniformity of client-specific reports. Ms. Decker has a proven track record of on-time performance for client deliverables, responsive service and budget control.

### Areas of Expertise:

- National Client Management
- Multi-Disciplinary Service Coordination
- Public/Private Sector Contract Management
- Emergency Response Team Management

### Project Experience:

#### **Environmental Task Order Contract, Division of Capital Asset Management & Maintenance (DCAMM), Boston, MA**

Contract manager for environmental consulting services contract for the past 20 years. Serves as the main point of contact and liaison with DCAMM project managers, Deputy Directors and contract personnel for task order assignments. Prepared proposals for each new task order assignment, assigned appropriate staff to manage a broad range of assignments under approved categories, oversaw budgets and schedules, maintained communication with DCAMM personnel on project status, deadline management for deliverables and response to emergencies, as required, under the contract. Successfully managed a broad range of assignments for DCAMM, including hazardous materials inventories, asbestos design and abatement oversight, indoor air quality evaluations and environmental consulting assignments. All assignments were completed within budget and on schedule.

#### **Industrial Hygiene Consulting, Engineering Assessments & Emergency Response Services Weston Solutions / United States Postal Service (USPS), Nationwide**

Principal-in-Charge for management of a national contract encompassing full service environmental consulting and engineering services, including emergency response actions within hours of receiving the request. Oversees the Coordination efforts nationally of Weston Solutions work with Post Office Facilities throughout the US. Oversees EFI team members staffing assignments and delivering work products. Environmental services include asbestos/lead-based paint surveys, IH Monitoring for asbestos and lead, contractor work plan reviews and environmental compliance. Engineering services include structural, mechanical & electrical engineering investigations, design and re-occupancy inspections and emergency facility assessments following weather-related emergencies.

### **Industrial Hygiene/Fire Protection Engineering, Massachusetts Department of Mental Health - state-wide facilities**

Contract manager for the Department of Mental Health environmental/industrial hygiene projects prior to renovation or demolitions. Oversees a broad range of projects requiring hazardous materials management services and fire protection engineering/code compliance. Projects typically include asbestos and lead-based paint surveys, design of abatement specifications, overseeing abatement contractors and abatement monitoring/air clearance services. Manages work in direct coordination with DMH Facilities/Engineering management as well as working in conjunction with A/E firms, general contractors and abatement contractors. EFI provides specially trained personnel to manage complicated assignments in sensitive work environments in secure patient wards.

### **Hazardous Materials/EH&S Consulting, Studio G Architects – sites throughout MA**

Principal responsible for oversight, staffing and management of all hazardous materials management projects in support of large-scale renovation/demolitions. Work is completed during the feasibility study and design phases of projects to ensure regulatory compliance during the construction phase of work. Sites have included Department of Mental Health buildings in Lowell & Taunton, MA and numerous public schools projects. Work is completed as a team with Studio G, providing engineering and environmental specifications to be included in the final bidding documents.

### **Environmental Due Diligence Sites Nationwide, Unison Realty Partners, Boston, MA,**

Client Manager for environmental due diligence assignments on a national basis. Responsible for preparing proposals for single and multi-site properties, scheduling and overseeing timely completion of work. Projects often require next day mobilizations and flexibility to accommodate schedule changes for multiple subcontractors. Work is completed under aggressive real estate closing deadlines.

### **Industrial Hygiene Services, AT&T sites Nationwide.**

Client Manager for industrial hygiene/indoor air quality and engineering projects on a national basis. Responsible for responding to planned and emergency industrial hygiene requirements in AT&T leased and tenant spaces. Projects often require personnel to be on-site within 2 hours from EFI's vast network of offices. A high level of sensitivity is required when dealing with employee complaint issues. Oversees speedy report delivery and careful coordination of EFI personnel in sensitive environments.

### **Hazardous Materials Management/Water Intrusion Management, Service Master**

National Principal-in-Charge for emergency response services following weather-related and other emergency restoration events. Responsible for overseeing a broad range of EFI professionals under the direction of a central point of contact for same day responses to multiple projects. Manage the aggressive deadlines required, with same or next day results and reliable consistent service anywhere in the country. Coordinate staff from multiple EFI offices and oversee deliverables and fast-track invoicing.

## **Training and Certifications**

2-hour Asbestos Awareness Course

IAII Certification: Understanding the Fire Investigator Job – Guide for Non-Investigators

## **Education:**

B.A., College of Public & International Affairs, American University, 1984